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Lancaster Builder

A publication of the Building Industry Association of Lancaster County



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Everything Wood Should Be.

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Your BIA: Always Working Tirelessly For Our Members

by Jordan Metzler, Metzler Home Builders, Inc.



It's been a busy spring here at BIA, and as we kick off the summer, we enjoyed one of our trademark events—the 2022 Parade of Homes! 18 Homes were entered and the exceptional craftsmanship and beautiful designs from our talented builders were on full display.

The annual BIA Golf Outing at Crossgates Golf Club was also a great event as many builders and associate members participated. We had a full field of golfers and lots of fun was had by all.

Aside from these events, we've been working hard on architectural drawings, permits and approvals for our BIA office renovation. We will be taking a smaller footprint in our current space, while working to vastly improve the aesthetics and function of the office for our staff and our members. Stay tuned as you will be hearing more about how you can help with this effort through labor and / or building materials as we look forward to kicking off this project in the coming weeks.

Lastly, we have been in the process of updating our Contractor Quality Commitment program. This was initially a conflict resolution program that began in the early 1990's. It leaned towards protecting consumers and vetting our builder member companies. At that time, there was little being enforced in the way of building codes, and there was not yet a state Home Improvement Contractor Act. As these protections have evolved for consumers, our high standards for builder members still remains. Now, however, we also recognize that many of our builders need protections and resources to help them resolve consumer conflicts quickly and without high legal costs. We believe that's exactly what this program will be able to provide for our members.

As always, the BIA staff is working tirelessly at the direction of the Executive Committee and the Board of Directors to provide the most relevant member benefits for both our builder and associate members. I feel honored to be able to serve you all as your 2022 BIA President and look forward the rest of this year as we have many other exciting things on the horizon.

Calendar of Events

For more information on these BIA events, see pages 18.

Events

Aug	4	BIA–The Whole Picture @ Location TBD, 8am – 9am
	9	Sponsorship Appreciation Breakfast
Sept	2	BIA Pillar Awards earlybird entry deadline
	13	End of Summer Social benefitting the BIA PAC @ the home of Frank & Vicki Vargish
	22	BIA Morning Mingle sponsored by Barley Snyder @ Eden Resort
	30	BIA Pillar Awards final entry deadline
		—SAVE THE DATE—
Oct	5	BIA Building Futures: A Construction Career Day @ Wyndham Lancaster Resort, 10am – 7pm
Nov	10	GMM & BIA Pillar Awards Presentation @ The Inn at Leola Village

Building Industry Association of Lancaster County

Lancaster Builder is published quarterly by the Building Industry Association of Lancaster County to provide information about the building industry and news of the BIA and its members.

SUBSCRIPTIONS
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CONTRIBUTIONS
Member articles are welcome and can be directed to the editor in writing. Opinions expressed by authors and advertisements do not necessarily reflect the policies of the BIA. The BIA reserves the right to edit all submitted materials and to determine the suitability of any ad.

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Immediate Past President: Steve Cook

Members are welcome to attend BIA Board of Directors meetings, held the third Wednesday of every month at 3:00 pm at the BIA Offices.

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NAHB Members and Staff Made Builders' Voices Heard at ICC Code Hearings

PUBLISHED May 17, 2022

Dodging rain, snow and COVID in Rochester, New York, NAHB members and Construction, Codes & Standards staff again successfully argued for decent, safe and affordable housing during the first round of the International Code Council's (ICC) 2022 code development cycle.

The ICC recently held its 2022 Group B Committee Action Hearings in Rochester to consider proposed changes to the 2024 editions of the I-Codes. The Group B cycle includes the key International Residential Code (IRC) provisions related to structural design, fire safety and egress, as well as the International Existing Building Code (IEBC) and structural provisions of the International Building Code (IBC).

The four ICC code development committees considered some 800 code change proposals over nine days. The committees supported NAHB's position on 90% of the proposals for the IRC and 79% of the proposals overall. Major wins included:

- Adding U.S. Department of Agriculture (USDA) textural soil classifications as an option for identifying soil types, in lieu of obtaining a geotechnical investigation
- Restoring the ability to use construction-grade 6 mil polyethylene for vapor retarders under slabs-on-ground instead of costly proprietary products
- Defeating a proposal to require all dwellings in tornado-prone areas be provided with an ICC 500-compliant storm shelter
- Defeating a proposal to require all trusses have fully sheathed top and bottom chords or an engineered bracing design.

There were some proposals that NAHB members opposed that did get through — most notably, a set of proposals to comprehensively revise the duties of the building official, including how they review and approve alternate means and methods. Although NAHB successfully worked with proponents to modify some of the most egregious provisions, there is a concern the revisions would potentially force builders to obtain costly tests and engineering reports to demonstrate alternate materials and products comply with the intent of the code. NAHB is reviewing the committee actions and determining whether to submit public comments on proposals with unfavorable results.

ICC is accepting public comments on the committee hearing results through June 20. All submitted public comments will be heard at the ICC Group B Public Comment Hearings to be held Sept. 14-21 in Louisville, Kentucky. The hearings are open to the public, and NAHB members are encouraged to register for and attend the meetings. (**https://www.iccsafe.org/events/conference/hearings-ac22/**)

In early October, following the hearings, there will be an online vote open to all validated ICC governmental voting members. NAHB will be asking members to participate in the One & Done campaign. The campaign urges each member to share NAHB's positions on code changes with at least one code official during the code development cycle. (**https://www.nahb.org/forms/open/one-and-done-registration-form**)

BIA Hatchet & Hole May Mingle Recap

Building Industry Association of Lancaster County



All had fun on May 25th at the BIA May Mingle hosted by **GR Mitchell**. A special thank you to **Marvin Windows** for being a sponsor of this event! Over a hundred attendees enjoyed food by **Mac Stack Food Truck**, beer from **Wacker's Brewery**, games of cornhole, and axe throwing provided by the **Hatchet & Axe Co**.

Lauren Wolf with **Garman Builders** took home the top prize, a yeti cooler, for axe throwing with a score of 38!

Thank you, GR Mitchell, for a fun night!

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Who's in the News: New Hire, Promotions, Honors & More

NEW HIRE

Barley Snyder is pleased to announce the hire of Emily Watkins Marzock as an attorney in its Lancaster office. Attorney Marzock joins the group of more than 40 attorneys based out of our Lancaster office and more than 120 attorneys who work together across our entire footprint.



Emily Marzock

Marzock will provide service to clients in both Trusts & Estates and Business practice areas. Marzock received her law degree from the University of Virginia after graduating from Brown University. Following law school, she practiced for several years at the Washington, D.C. office of a large, international law firm, where she provided regulatory counseling to energy and telecom companies and represented them in administrative and judicial matters. In 2016, Marzock moved to Lancaster where, prior to joining Barley, she worked as the Associate Director of Gift Planning at Franklin & Marshall College, a private liberal arts college.

"I learned of Barley's strong reputation as soon as I moved to Pennsylvania, and I witnessed the expert counsel its attorneys provide to clients in my work with donors to Franklin & Marshall College," Marzock said. "I am excited to return to practicing law and to do so with such talented attorneys and staff, and I am particularly happy to join a firm that is so committed to strengthening the local community."

Marzock is active with Lancaster nonprofit organizations, currently serving as a board member and chair of the Planned Giving Committee for The Lancaster Science Factory and as chair of the Lancaster Lebanon Habitat for Humanity's Board & Leadership Gifts Committee.

"Emily's diverse professional background equips her well to positively impact our clients," said Barley Snyder Managing Partner Jeff Lobach. "She will be a great fit with our team." dition to our group."

PROMOTIONS

H.L. Wiker, Inc., a leader in the excavation industry, announces the expansion of the Lancaster-based company's core ownership team as it plans for the future of the company founded by Harold L. Wiker.

Joining majority owners Donna J. Shoff, President and Jeffrey Wiker, Vice President, is **Kevin Eshleman**, Vice President of Operations and **Blake Murphy**, Project Manager. The announcement comes as part of Wiker's strategic succession plan to secure the mission and core values of the 34-year old company through the next generation of ownership.

Eshleman, who joined Wiker in 2002, has held nearly every position in field operations within the company. Recently promoted to VP of Operations, he now provides leadership and oversight to field operations and the project management team. He is also an active member of the Associated Builders and Contractors (ABC), Inc., Keystone Chapter and serves on its Workforce Development Committee. Eshleman, a Solanco High School graduate resides in Leola, PA.



Kevin Eshlelman

Murphy joined the Wiker team in 1997 and served as a laborer, survey crew member, and estimator, before being promoted to Project Manager in 2018. His depth of experience and knowledge provide the ideal foundation for managing Wiker projects effectively and efficiently. He is also an active member of the Associated Builders and Contractors (ABC), Inc., Keystone Chapter and serves on its Government Affairs Committee. Murphy, a Solanco High School graduate, resides in Holtwood, PA.



Blake Murphy

"The success of our team has always been a direct result of our dedicated team and strong leaders like Kevin and Blake. As we look to the future of our company, expanding our ownership team is an essential and deliberate step in securing the vision and mission set forth by our father, Harold L. Wiker," states Donna Shoff, President of H.L. Wiker.

HONORS

RKL: CPA and advisory firm RKL LLP retained the top spot among Central and Eastern Pennsylvania firms on *Accounting Today's* 2022 Top 100 list. The industry publication uses prior year revenue to rank firms. RKL's 2021 revenue of $96.51 million also placed it 15th in the Mid-Atlantic region and 62nd nationwide.

"We're proud that RKL's growth and success on behalf of our valued clients keeps us at the forefront of the industry, both in Pennsylvania and nationwide," said RKL CEO Ed Monborne. "I'm even prouder of the talented and collaborative RKL team who makes this all possible with their efforts to evolve our firm, challenge the status quo and create new opportunities for us all."

RKL's growth in 2021 was fueled by an increased demand for advisory services, a focus on driving value across a client's entire organization and geographic expansion within its Central and Eastern Pennsylvania footprint. Technology tools and multi-disciplinary collaboration allow the firm to deliver integrated service and help clients advance strategic initiatives. The firm's Human Capital Management practice attracted a high level of interest throughout 2021 from employers seeking to attract, retain and engage their teams amidst unprecedented workforce and labor market conditions. In November 2021, RKL moved closer to its clients in the Lehigh Valley and grew its bench of local talent through the merger of Stoudt Associates LLC.

The Accounting Today ranking follows another recent accolade, when *Forbes* named RKL one of America's Best Accounting Firms for 2022. Visit accountingtoday.com to access the full report.

& MORE NEWS

ELA Group, Inc. (ELA), is pleased to announce it has completed the transaction to become 100% employee-owned through its newly formed Employee Stock Ownership Plan (ESOP).

The firm, founded in Lititz in 1996 with offices in State College and Butler, PA, provides a wide range of Engineering and Landscape Architecture solutions to both the public and private sectors.

With this transition, ELA has joined the growing list of companies whose employees are stakeholders in the success of the business.

According to the National Center for Employee Ownership, as of 2022 there are roughly 6,500 employee stock ownership plans (ESOPs) covering almost 14 million participants. ESOPs motivate employees, increase productivity, improve worker retention, keep jobs local, and contribute to business longevity.

Richard L. Jackson, RLA, one of ELA's original partners reflects on the motive behind the change, "ELA Group was founded on the unique premise that our focus would always be on our employees through the culture we created and shared. So, when considering how to appropriately succeed the firm to the next generation, conveying the firm to the employees upon whom the firm was built was the only way to go."

The plan will provide ownership of the company to the employees that build the company and reflects the founders' goal to ensure a successful future for ELA that will be beneficial to both its employees and clients.

The transition to the employee-owned model does not change daily operations at the firm. Clients and prospective clients can have confidence that the firm and its employee-owners are ready to serve their needs.

The Lancaster County Career & Technology Center (LCCTC) has hired a Workforce Development Coordinator to revive and revise the CTC's Workforce Development program. **Danie Martin**, the CTC's new Workforce Development Coordinator, will head up this effort to renew professional ties and relationships between the LCCTC and local businesses.

Workforce training and development is a vital aspect of maintaining a knowledgeable and effective staff. Modern business and industry changes by the day. Businesses continually require high-quality staff development and professional training to address those needs. The LCCTC's

Workforce Training and Continuing Education program can offer the expertise to train and help businesses retain high-quality workers.

"We can provide customized trainings for businesses that meet their needs and their schedules," Martin said. "We can offer training in basic welding and specialized welding techniques, medical terminology, basic industrial maintenance, phlebotomy, automotive and HVAC certifications, CDL training, and much more!"

The commitment to train employees and develop their overall value to your organization does more than just ensure a steady stream of effective workers. It shows to your employees that they are valued. That recognition helps to build a sense of involvement, boosts morale, and improves staff retention. A properly trained workforce results in greater productivity, improved performance, and increased job satisfaction.

Martin explained that the LCCTC is looking to rebuild and strengthen our relations with businesses in Lancaster County. "We want to help Lancaster County businesses grow by 'upskilling' their employees through trainings and workforce development. We can provide businesses flexible training sessions for existing and new staff members and meet an employer's needs when they need it," Martin said.

For more information on workforce development at the LCCTC can contact Danie Martin at 717-945-3083, or email damartin@lancasterctc.edu.

Local Firm Wins 2nd Place Overall at National Deck Competition

Stump's Decks & Porches of Ephrata won second place overall and second place in their category (Alternative Deck -$100,000-$250,000) at the prestigious NADRA deck design/build competition. These are the first wins for the company at the national level.





Each year, the best deck design and installation companies gather to see whose deck is best. The 12th annual National Deck Competition, hosted and organized by North American Deck & Railing Association (NADRA), received hundreds of deck project submissions for judging this year.

The projects were categorized by Overall Winners and then by subcategories ranging from wood decks and refinished/restored decks to new deck projects at several price points. Stump's won second place overall and placed second in the Alternative Deck - $100,000-$250,000 category.

Michael Beaudry, NADRA Founder & Executive VP, said, "We are thrilled to congratulate our hometown NADRA Members from Stump's Quality Decks and Porches, LLC for their Second place overall winning project. This project is an example of the outstanding type of design the folks from Stump's Deck and Porches can bring to your residential home or commercial business."

Gary Wurtz, Sales Manager for Stump's Decks, said, "The last few years there has been growing interest in outdoor living as an extension to the house for relaxing, grilling, outdoor eating and parties. To be recognized at a national level by NARDA for this project is a great honor for our company. As a design build company that works hard to maintain customer satisfaction, this is a great boost to our customers but also to all the great employees that work hard to make beautiful projects like this happen."

About the Winning Project

The multi-level deck project was completed in Warrington, PA (Bucks County). The upper-level deck features a curved breakfast bar area, a 360 square foot, free-standing pavilion with lighting, and a gas fireplace with a tile exterior. The Coastline decking boards from the TimberTech-Azek Vintage Collection give the deck a pleasant, weather-worn look. The deck railing is made by Key-Link American series with a stainless-steel horizontal cable. The steps and balusters also have low-voltage lights for added ambiance and safety.

About Stump's Decks & Porches of Ephrata

Stump's Quality Decks designs and installs premium quality composite and hardwood decks, porches, and sunrooms for clients in Southeastern and Central PA. Whether you're looking to add a pool deck, screened-in porch, patio deck, or covered porch, Stump's can custom-design a durable, attractive product for your home. To learn more, visit padeckbuilder.com.

About NADRA

The North American Decking and Railing Association (NADRA) is the voice of the decking industry, representing the interests of deck builders, inspectors, and manufacturers alike. NADRA's mission is to provide a unified source for the professional development, promotion, growth, and sustenance of the deck and railing building industry in North America. NADRA hosts the National+ Deck Competition; the 12th Annual awards were announced on March 24, 2022.

To learn more about NADRA and to see the rest of the winners, visit nadra.org/awards/2021-awards.

Builder Spotlight:

David Schreder, VP Land Development Landmark Homes



When was your company started?
Cliff and Clair Weaver founded Landmark Homes in 1998.

What does your company do?
Landmark Homes is a family-owned designer and builder of new homes and communities in South-Central Pennsylvania. We build single family homes, townhomes, and 55+ living communities in Cumberland, Dauphin, Lancaster, Lebanon, and York Countries of Pennsylvania.

What makes your company special?
Over the past 24 years, we have developed a broad portfolio of flexible home plans and an extensive selection of design options. We give every client a custom home building experience, no matter the size or price of their new home. We offer over 50 home plan designs, which we can build on a buyer's lot or within one of our communities.

Why do you enjoy your job?
It is rewarding to be able to creatively visualize a plan and a community, and then watch the concept go from paper to real life. That's having a positive impact on peoples lives and their well being. It's helping bring their dreams to reality.

Why are you a member of the BIA?
Being a member of the BIA affords Landmark Homes the opportunity to support our local building industry. The BIA does a great job promoting industry education, networking opportunities, and events such as the Parade of Homes (which we look forward to participating in yearly).

Tell us about yourself and your family.
I am a native Lancastrian, the youngest of five kids. Born and raised in Lancaster Township, I currently reside in West Lampeter Township, where I have raised and am the proud father of three amazing children.

Two boys with a girl in the middle, all in their 20's, my eldest is a college graduate in the computer programming field, my daughter is a US Navy Veteran, and my youngest a US Marine Corps Veteran.

What are your hobbies?
I have many hobbies such as hunting, fishing, golfing, riding four wheelers, kayaking and traveling.

2022 Building Industry Association PARADE OF HOMES

See the event recap on pages 10 & 11.

Associate Spotlight:

Mitch Nye, VP Business Development Abel Construction Co., Inc.



When was your company started?
Abel Construction is celebrating 50 years in business this year! The company was founded by E.B. Abel in 1972. Troy Abel is our current President and CEO.

What does your company do?
We are a site contractor. In essence, we take a raw piece of land and improve it to be built on. We perform mass excavation, grading, underground utility installation, stormwater management, curbing and paving. We also have an infrastructure rehabilitation division, ***Abel Recon***.

We work for many developers, builders and municipalities in Central Pennsylvania and Northern Maryland in the residential, industrial, commercial, and heavy/highway sectors.

What makes your company special?
Our employees are like family to us. Many of them come on board as entry-level laborers or pipe layers, and grow with us for their entire career.

What makes us stand out to our clients is that we provide value by looking ahead for potential conflicts or areas of savings which helps them manage their overall budget. We are then able to provide the resources in-house to get their product to market quickly. We understand how important both of those items are, especially in the current environment.

Why do you enjoy your job?
Every project that we build leaves a legacy in the community, whether it's housing or some type of roadway improvement. I enjoy the satisfaction of constructing a quality product that will last many generations. You can drive all over the County and see the impact we made over the years.

Why are you a member of the BIA?
The BIA provides a strong legislative voice for all of its members in the industry. It also provides many excellent networking and referral opportunities for member companies within the association.

Tell us about yourself and your family.
My wife, Sarah, and I are blessed with three wonderful children, ages 7, 5, and 3. We live in Eastern York County close to the Susquehanna River and attend LCBC-Manheim.

What are your hobbies?
I really enjoy anything with wheels. Also, metal working and "hobby farming" consume quite a bit of my free time.

What other organizations are you a part of, if any?
Associated Builders and Contractors
LCCTC – Heavy Equipment Operation & Maintenance Program
YBA Workforce Now
Lancaster Chamber
Lancaster EDC.



Dining Room by
TK Building & Design

Interior Design by Amy Sensenig

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BIA MEMBERS are always welcome to discuss their projects with our editor, Suzanne Long, by calling 717-492-2585 or emailing sue@lancastercountymag.com.

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Copenhaver Builders, LLC & Thaddeus Stevens College of Technology Take Top Parade Honors

The two most coveted local honors in home building were recently announced, recognizing all Parade of Homes entries and announcing the winning homes. Sponsored by **Fulton Bank** and **UGI Utilities** and presented by the **Building Industry Association of Lancaster County** (BIA), the Lancaster/Lebanon Parade of Homes opened the area's best new homes for touring both in-person and virtually. This year's Parade featured 18 single-family homes, townhome/semi-detatched homes, and remodeling projects from 11 different builders, ranging in price from $350,000 to over a $985,000.

The 2022 Parade of Homes ***Fulton Bank Award for Best Single Family Home*** was bestowed on **Copenhaver Builders LLC** for their home at 3925 Hill Church Road, Lebanon (Entry #15). The 4,279 sq. ft. home has 4 bedrooms, 3 full baths, and 3 half baths as well as:



- 3-car garage
- First-floor owner's suite with luxury bath
- 9' ceiling height in basement, 9'-6" ceiling height throughout first floor and 8' ceiling height on second floor
- Coffered and tray ceiling accents
- Custom cabinetry, quartz countertops and walk-through pantry
- Stamped concrete porches
- Covered back patio with wood burning fireplace and stained wood ceiling
- Board and batten vinyl siding, stone veneer & standing seam metal roof accents

The 2022 Parade of Homes ***Fulton Bank Award for Best Townhome/Semi-Detached*** was presented to **Thaddeus Stevens College of Technology** for their entry at 1906 Edington Place, Lancaster (Entry #16). The three-bedroom home offers:



- Engineered hardwood first and second floor (no carpet)
- Studio vault in owner's suite
- Owner's bath with large walk in shower and heated floor
- Finished basement with custom bar
- Stone fireplace with reclaimed bar beam mantel
- Open floor plan with reclaimed lumber beams
- Custom kitchen
- Interior shiplap accent walls
- Exterior brick and stone veneer
- Built by Thaddeus Stevens College of Technology students

Honorable Mention for the Fulton Bank Awards went to **Wm. Murry & Son, Inc**. for their semi-detached entry at 405 Murrycross Way, Millersville, (Entry #18), and **Alden Homes**' entry at 1010 Percy Lane, Lebanon (Entry #4)



The Parade entries were separated into 8 divisions according to the price and type (single-family home and townhome/semi-detached). Along with the Fulton Bank Awards, one home in each division earned a "Best of Show" Award, with additional awards for "Best" in: Exterior, Interior Design, Kitchen, Bath, Decorated, and Landscaping. The entries were judged on June 14th & 15th by industry professionals from outside the area, using a numerical scoring system.

"***Best of Show***" winners in each Division are:

Townhome, Division 1 ($350,000): **Thaddeus Stevens College of Technology**, Entry #16 (1906 Edington Place, Lancaster)
Townhome, Division 2 ($425,990): **Garman Builders, Inc.**, Entry #17 (413 Mayapple Drive, Annville)
Semi-Detached, Division 3 ($679,900): **Wm. Murry & Son, Inc.**, Entry #18 (405 Murrycross Way, Millersville)
Single-Family Home, Division 1 ($495,900): **Landmark Homes,** Entry #1 (12 Lee Drive, Stevens)
Single-Family Home, Division 2 ($544,000 – $569,500): **Alden Homes**, Entry #4 (1010 Percy Lane, Lebanon)
Single-Family Home, Division 3 ($656,990 – $699,900): **Landmark Homes**, Entry #7 (11 Willow Street, Lebanon)
Single-Family Home, Division 4 ($799,999): **Keystone Custom Homes**, Entry #11 (898 Fenton Avenue, Lancaster)
Single-Family Home, Division 5 ($950,000 - $985,000 & unpublished): **Copenhaver Builders, LLC**, Entry #15 (3925 Hill Church Road, Lebanon)

Sponsored by: Fulton Bank and UGI Energy to do more



The 2022 Parade of Homes *Gala*

The two most coveted local honors in home building were presented at the Lancaster/Lebanon Parade of Homes Gala on June 17 at the Lancaster Country Club. This annual Gala officially kicked off the Parade of Homes, recognizing all entries and announcing the winners. Returning as emcee this year was WGAL's Anne Shannon. Our talented Builder and Associate Members gathered for this special evening along with community and industry leaders.









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Building Industry Association
BUILDING FUTURES
Construction Career Day

BIA Building Futures: A Construction Career Day

October 5th, 2022 10:00 am - 7:00 pm

Wyndham Lancaster Convention Center

Open to the public and welcoming students, parents, veterans, underemployed, unemployed, and those looking for a new career. This event will educate and promote industry careers and connect you, BIA members, to your future workforce!

- BIA members representing their companies, careers, and current job openings
- Trade presentations, demonstrations, and Q&A sessions
- Local schools & students invited to attend and to highlight their schools
- Kids Construction Corner: Hands-on House, kids activities & story times
- Extensive marketing campaign to promote the event

BIA Members - Ways To Get Involved:

✓ Reserve a Booth

Speak with attendees looking for industry jobs, including local students. Promote the benefits of careers in the building industry!



✓ Be a Sponsor

Help support the event and promote your business! Many options are available, see registration flyer.



✓ Support the Industry

Promote the industry and the many benefits by being a presenter, hosting a demonstration, volunteering at the event, or donating give-a-ways and raffle prizes!



For more information, questions and registration forms,
Contact: Pauline Wilton
Pauline@lancasterbuilders.org or 717-569-2674



BIA Building Futures: A Construction Career Day Sponsorships

Building Futures Event Sponsor

SOLD

95 YEARS Lezzer Lumber

Kids Construction Corner Sponsor

SOLD

Landmark Homes

Building Futures Presentation Sponsor - $2000 (1 Available)

- Signage and representation at the event, specifically in the presentation section
- Opportunity to welcome and introduce presenters
- Ad in the event's Building Futures Career Guide
- Company listed as sponsor on BIA website
- Booth at the event

Building Futures Student Sponsor - $1500 (1 of 3 Available)

2 SOLD

- Signage and representation at the event,
- Logo on all student/school meal vouchers
- Company listed as sponsor on BIA website
- Ad in the event's Building Futures Career Guide
- Booth at the event

tk BUILDING & DESIGN LLC

EGStoltzfus BUILDING ONE STORY AT A TIME

Trade Ambassador - $1500 - 1

SOLD GRMitchell BUILDING SUPPLIES & HOME CENTER

- Company listed as an ambassador on BIA website
- Company provided banner displayed during the event
- Signage and representation at the event
- Ad in the event's Building Futures Career Guide
- Booth at the event and a sign at the booth naming company as a Trade Ambassador
- $250 contribution in company name to the Lancaster Building Industry Foundation

Workforce Sponsor- $650

- Company listed as a sponsor on BIA website
- Ad in the Building Futures Career Guide
- Company provided banner displayed during the event
- Web carousel ad on BIA's website homepage for one month, leading up to the event

Industry Support Sponsor- $450 - 1

SOLD Douple Agency, Inc. Insurance

- Company listed as a sponsor on BIA website
- Company provided banner displayed during the event
- Ad in the Building Futures Career Guide

Friend of the Industry Sponsor- $300

- Company listed as a sponsor on BIA website
- Company provided banner displayed during the event

Building Futures Career Guide Ad- $150

- Ad in the Building Futures Career Guide

Contact staff@lancasterbuilders.org to reserve your sponsorship!

Call For Entries!

2022 Building Industry Association PILLAR AWARDS

Celebrating Professional Excellence

Entry Deadlines & Fees

Early Bird Deadline:
September 2nd
Early bird first entry - $295;
Each additional entry - $245

Final Deadline:
September 30th
Regular first entry - $345;
Each additional entry - $295

4 Pillar Award Categories:

Advertising & Marketing Awards

- Best Showroom
- Best Logo
- Best Website
- Best Print Ad

Professional Achievement Awards

- Mortgage Professional of the Year
- Project Manager of the Year
- Sales Person of the Year
- Marketing Professional of the Year

Remodeling Project Achievement Awards

- Addition
- Basement Remodel
- Bathroom Remodel
- Commercial Project
- Exterior Project
- Interior Project
- Kitchen Remodel
- Landscape/Hardscape Project
- Outdoor Living Project
- Restoration Project
- Senior Living/Aging-in-Place
- Specialty Project
- Whole House Remodel

Company Achievement Awards

- Builder Company of the Year
- Remodeling Company of the Year
- Supply Company of the Year
- Trade Partner Company of the Year
- Community Impact Award

To Enter/For More Information:
awards.lancasterbuilders.org/pillar

SAVE THE date

GMM & Pillar Award Presentation

November 10, 2022, 5:30 - 8:30 at The Inn at Leola Village

Questions? Contact Pauline@lancasterbuilders.org; 717-569-2674



We offer personalized accounting, auditing, tax, and business consulting services.

Contact Linda Bell at **717-569-2900** or **lbell@troutcpa.com** to discuss how we can assist you with your specific needs.

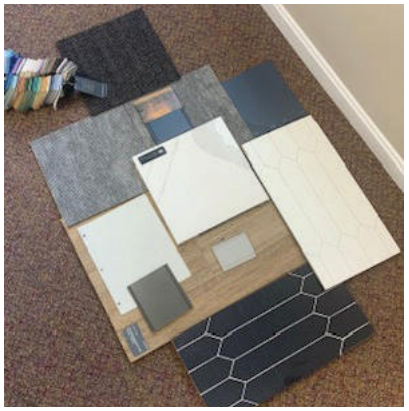
Trout CPA®
Accounting | Tax | Advisory

troutcpa.com

The BIA is Renovating!

BIA Office Renovation Update ...Sort Of!

Not a surprise to all of you, we're sure, but the BIA is (still) eagerly waiting on Permit Approval so that we can move forward with our planned office renovation. Staff has met with Renovation Task Force members Amanda Voloshin of Invision Designs and Connie Lapp of Indoor City to make selections for the refreshed offices, kitchen area and Board Room. You can expect an updated, stylish space – illustrative of our members' skills!



We will indeed be asking for your participation, whether through material contributions, labor, monetary donations or discounts. You'll be notified how to sign up for time slots and donations via an online portal. It will be exciting to feature the exceptional work of our members, and we appreciate your involvement. Questions before sign-up begins? Contact staff@lancasterbuilders.org

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For more information or to sign up today, contact:

Heather Rineer
Manager of Client Operations
717.940.2776
rineer@rhoadsenergy.com

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OF LANCASTER COUNTY
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- **No sign up or card fees**
- **Save 1¢ per gallon discount at all fuel stations that accept the Voyager Card**
- **Use at over 320,000 locations nationwide**
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MY BENEFIT ADVISOR

ADDRESSING THE SHIFT IN WORKPLACE DYNAMICS



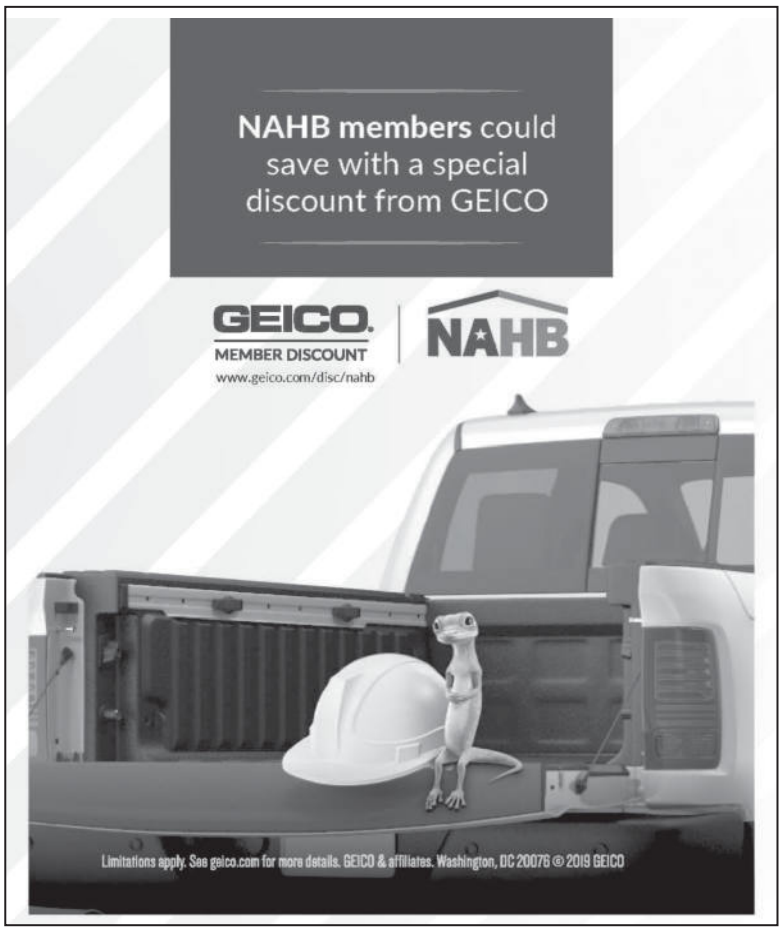
It's quite evident that the past few years have seen drastic shifts in the country's workplace environment. Today's workforce has taken on a look different from that of the past, with employee demographics more diverse than ever before, including an ever-widening range of ages, racial groups and ethnic backgrounds. Many of these groups, notably including women, are commanding a greater sphere of influence and power. Furthermore, the employees of today are demanding new approaches to work culture, looking for employers to recognize their personal needs and value, both in the workplace and in their home life.

Business owners, aware of these shifts and the dynamic changes between employer/employee relationships, have taken notice and are reshaping their workplace practices and benefit portfolios to avoid any potential turnover in their workforce.

As a result, employers are offering more competitive pay, enhanced health benefits and flexible work-from-home arrangements. But more than just competitive pay, employees have demanded racial, gender and pay equity. Employers have recognized that creating an inclusive culture is important to the success of their company and its long-term growth and profitability, since today's employees are quick to begin searching for new employment if they feel their needs are not being met.

MY BENEFIT ADVISOR

The **Building Industry Association of Lancaster County** offers its members access to *My Benefit Advisor* as a solution for employee benefits, including voluntary offerings. For more information about My Benefit Advisor, visit our website at **pbip.mybenefitadvisor.com** or contact Christopher Sloane at **(888) 333-7526**.



Got some job openings?

Create your **free** employment listings.
Post them on the BIA website.

Want to boost your visibility?
Get an enhanced directory listing.

Want to pay your dues?
Take care of it online!

JOB POSTINGS

Take advantage of the online tools available to you right now at www.lancasterbuilders.org.

Login today!

GrowthZone
smarter association software

For more information or to set up your login account, contact Tara Cook at tara@lancasterbuilders.org.

BIA Events and Education

EVENTS



Celebrating Professional Excellence

Entry Deadlines & Fees

Early Bird Deadline	Final Deadline
September 2nd	September 30th
Regular first entry–$295	Regular first entry–$3455
Each Additional entry–$245	Each Additional entry–$295

4 Pillar Award Categories:

Advertising & Marketing Awards
- Best Showroom
- Best Website
- Best Logo
- Best Print Ad

Remodeling Project Achievement Awards
- Addition
- Basement Remodel
- Bathroom Remodel
- Commercial Project
- Exterior Project
- Interior Project
- Kitchen Remodel
- Landscape/Hardscape Project
- Outdoor Living Project
- Restoration Project
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- Specialty Project
- Whole House Remodel

Company Achievement Awards
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- Remodeling Company of the Year
- Supply Company of the Year
- Trade Partner Company of the Year
- Community Impact Award

Professional Achievement Awards
- Mortgage Professional of the Year
- Project Manager of the Year
- Sales Person of the Year
- Marketing Professional of the Year

To Enter/For More Information:
awards.lancasterbuilders.org/pillar

SAVE THE DATE!

GMM & Pillar Awards Presentation

November 10, 2022, 5:30 - 8:30 at The Inn at Leola Village
38 Deborah Dr, Leola, PA 17540

Questions?
Contact Pauline@lancasterbuilders.org; 717-569-2674

BIA—THE WHOLE PICTURE
August 4, 2022, 8:00 - 9:00 am
Location TBD
204 Butler Avenue, Suite 200, Lancaster
Membership may be *THE* most important tool in your tool belt!
Attend to learn what the association can offer you and your business.
Get the whole picture of what the BIA is all about:
Association Information
Upcoming Events
Ways to get involved
Member Discounts
Networking and Targeted Marketing Opportunities
Industry Education and MORE!
Cost: FREE

PILLAR AWARDS EARLYBIRD ENTRY DEADLINE
September 2, 2022

END OF SUMMER SOCIAL BENEFITTING THE BIA PAC
September 13, 2022
at the home of Frank & Vicki Vargish
Enjoy a cigar friendly evening of catered fare, soft drinks, fine scotch, and raffle prizes while supporting your BIA's advocacy program!
Registration info to follow.

BIA MORNING MINGLE, SPONSORED BY BARLEY SNYDER
September 22, 2022, Exact time to be determined
The Eden Resort
222 Eden Rd, Lancaster, PA 17601
Please join us for a morning of networking and an informative presentation by Barley Snyder Attorneys. They will be speaking about a variety of industry topics. More information to come. Free to attend for BIA members.

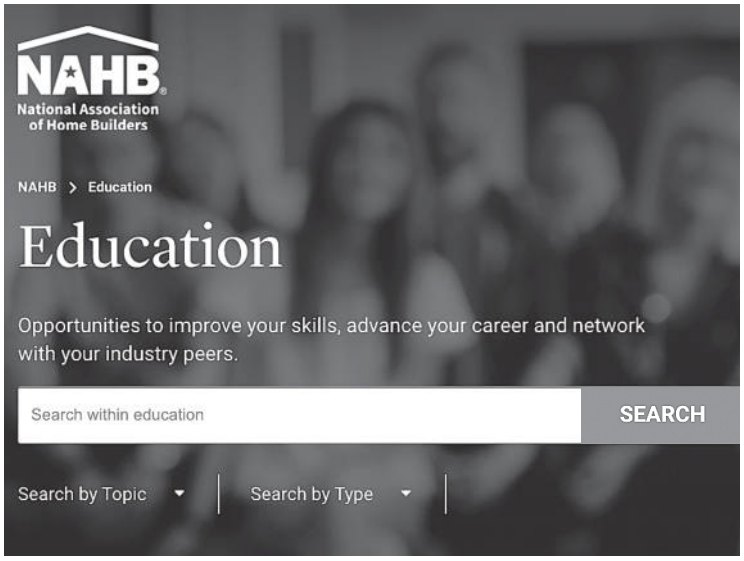
PILLAR AWARDS FINAL ENTRY DEADLINE
September 30, 2022

SAVE THE DATE

BIA Building Futures: A Construction Career Day
October 5, 2022 10:00am - 7:00pm
Wyndham Lancaster Resort
2300 Lincoln Hwy E, Lancaster, PA 17602
Open to the public and welcoming students, parents, veterans, underemployed, unemployed, and those looking for a new career.
This event will educate and promote industry careers and connect you, BIA members, to your future workforce!
Get involved—
- Reserve a booth
- Be a sponsor
- Support the Industry

See pages 12 & 13 for details.
For questions and registration forms, contact Pauline Wilton:
pauline@lancasterbuilders.org or 717-569-2674

EDUCATION



Check out NAHB's new online learning portal. You will find and access:



...and more.

You can also track your online education via your online learning transcript. If you are looking for live, in-person courses, please visit **www.nahb.org/education-and-events/education** for a complete list of events.

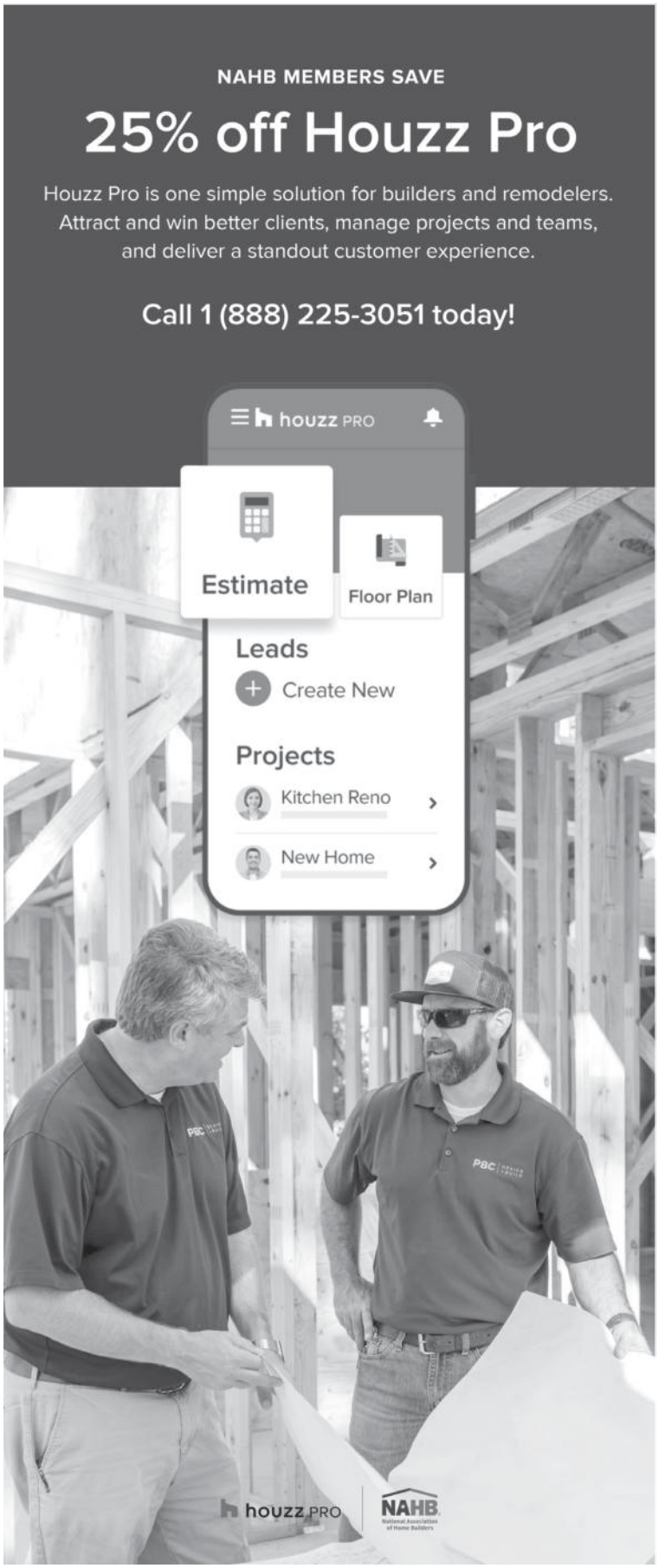
ABC Keystone
Associated Builders and Contractors
Events, Education & Training Calendar

Are you looking for a particular education class?

Did you know that the BIA partners with ABC Keystone, and ABC offers its classes at a discounted rate to BIA members? All you need to do is let Pauline Wilton, BIA's Director of Member Services, know which ABC class you would like to attend, and she will get you registered.

Email **Pauline@lancasterbuilders.org** Or call **717-569-2674**

Be sure to check out the complete list of classes at **www.abckeystone.org/calendar**



Lancaster Building Industry FOUNDATION

The LBI Foundation at work!

We want to thank our Lancaster Building Industry Foundation for their efforts in this busy start of 2022!

The Foundation Board includes: **Chair** Seth Cluley, *Indoor City Granite and Marble* **Treasurer** Keith Lecky, *Creative Financial Group* **Directors** Jeff Bright (former Chair), *Saxton & Stump;* Mike Maurer, *Univest;* Betty Marley, *GR Mitchell;* David Palm, *Jemson Cabinetry;* Scott Provanzo, *Heartland Builders;* Curt Stumpf, *Clyde Stumpf & Son*

This group is actively fulfilling the Foundation mission to provide community-based opportunities, education and service related to the building industry. Contributions will include a $12,500 grant to support the efforts of the BIA Building Futures Construction Career Day event (see pages 12 &13) on October 5th at the Wyndham Lancaster. This free, public event will educate and promote industry careers and connect YOU, our BIA members, to your future workforce.

In addition to grants, the LBI Foundation continues to provide scholarships to applications pursuing education in the trades. 10 applications were reviewed, and awards in excess of $9000 will be given to students studying varied fields:

Nickolas Trott - Structural Design Construction Engineering
Collin Thompson - Civil Engineering
Breana Ensinger - Architectural Engineering
Shai Madison – interior design (applied CADD)
Xavier Rivera – CADD
Gaitang Tizil – Electrical Technology
Zedekiah Baker – Masonry Technology
Isabella Gruber – Architecture & Sustainable Design and
Collin McCarty – Construction Management.

This year the Foundation is excited to announce a new scholarship contributed in honor of a Garman Builders team member: ***The Phil Shatto Legacy Scholarship***.
The recipient of this special award is **Tyler Lamb** of Lititz, currently enrolled in the Carpentry Technology Program at Thaddeus Stevens College of Technology. Congratulations to Tyler and all our scholarship award recipients, we wish you the best in your continued education and future employment!

The LBI Foundation could not provide funds to worthy students and industry causes without your help. Thank you to all those who have contributed to the Foundation in 2022!

Century Home Improvements
Ebersole Brothers Construction
Five Point Renovation
Hall Media Solutions
Indoor City of Lancaster
Jim Martin Design
Merv Miller Builder
Penway Construction
Mitch Nye of Abel Construction
Scott Frick of Bertz Hess
Reuben Stoltzfus of EWBN
Douple Agency
ELA Group
GR Mitchell
Hess Home Builders
Jemson Cabinetry
Keiffer's Appliances
Metzler Home Builders
TK Building & Design
James Graybill of Alden Homes
Jared Erb of Custom Home Group
Kreider and Diller Builders

The BIA Government Affairs Committee Meets with Commissioner



On June 2nd, Ray D'Agostino, Chairman of the Lancaster County Board of Commissioners, joined the BIA GA Committee to discuss various issues affecting our members.



Ray D'Agostino, Joel Young, Jon Hill and Claudia Shank

The group discussed LCCD and DEP permitting, ARPA (American Rescue Plan Act) funding and how monies may be used in Lancaster County, and transportation issues and corresponding infrastructure concerns. Places2040, the County's Comprehensive Plan, was also discussed, including ways to spread its message of promoting smart growth to municipalities. Support from the County Planning Department may be helpful for many of our members' projects given its emphasis on promoting higher density development in appropriate location and their focus on developing regional comprehensive plans.

Time spent with our elected officials is always beneficial—it is one of the best ways we can help YOU do business! If you have a concern or issue you'd like the BIA to address please contact Karen@lancasterbuilders.org.

LCCD joins BIA Government Affairs Committee for Panel Discussion



New BIA Member, Lancaster County Conservation District (LCCD), joined the Government Affairs Committee meeting on April 7th. Erosion and Sedimentation (E & S) Program Department Manager, Richard Snyder and District Manager Chris Thompson were accompanied by Allyson Gibson from the Lancaster Clean Water Partners.

Questions and conversation addressed member concerns regarding review times for projects, changes in Chapter 105 with DEP, and shifting fee schedules. As a delegated authority, LCCD is required to send certain plan up to DEP for approval; the group discussed what the standard procedures were in these cases.

Of particular interest to our group was whether fees for multi-family units would be based on a per unit or per disturbed acre basis; this is still being determined and we will keep you posted! The county-wide stormwater management plan, Act 167, is in the process of being updated; whether this unites our 60 municipalities under a single plan, or allows for individual interpretation by municipality remains to be seen.

Recommendations to prepare for a smooth permitting process (i.e. no surprises!) from the LCCD included scheduling a meeting when 50% of the plan has been determined, and again, at the 90% completion mark of final design to ensure there are no obvious red flags that will hold up permitting.

The BIA will be partnering with the LCCD for future education forums. If you have questions and/or concerns that you would like to have addressed, please contact www.lancasterconservation.org, or contact the BIA and we'll get you connected.

2022 BIA-PAC Contributors

The BIA Political Action Committee provides funds to candidates & causes that are friendly to our industry. Thank you to the following individuals who have contributed this year:

President's Club: $1,000+

John Bear
David Costello
Jason Garman
Shawn Garman
Randy Hess
Kevin Kozo
Herbert Miller
Mike O'Brien

Century Club: $500+

Brian Campbell
Darby Graybill
Jay Provanzo
Chad Stoltzfus
Brent stoltzfus

Chairman's Club: $100+

Lisa Cooper
Scott Frick
Jon Hill
Jordan Metzler
Claudia Shank
Joel Young
Karen Watkins



New Members

Join us in welcoming these companies into the BIA, and in thanking our recruiters!

Exclusive Entertainment Discounts!

NAHB National Association of Home Builders

Members have access to huge savings on nationwide entertainment through MemberDeals. Find exclusive discounts, special offers, preferred seating, and tickets to top attractions, theme parks, shows, sporting events, hotels, and much more.

- Save up to 40% on Top Theme Parks Nationwide
- Save up to 60% on Hotels Worldwide
- Save up to 40% on Top Las Vegas & Broadway Show Tickets
- Huge Savings on Disney & Universal Studios Tickets
- Preferred Access Tickets™ Find great seats to your favorite concerts, sports and more!

Please visit https://memberdeals.com/nahb/?login=1



ASSOCIATES

84 Lumber Company Store 0295
Justin Bayda
2484 E. Cumberland Street
Lebanon, PA 17042
Phone: (717) 272-8454
Business Activities: Building Products
Email: justin.bayda@84lumber.com

Rhoads Creative
Jason Rhoads
211 Welsh Pool Road, Suite 106
Exton, PA 19341
Phone: (610) 430-8141
Business Activities: Consulting Services
Email: jason@rdgcreative.com

SERVPRO of Lancaster East
Joseph Barrett
3 Falcon Lane
Lititz, PA 17543
Phone: (717) 519-0767
Business Activities: Restoration: Fire & Water Damage
Email: servpro8837@comcast.net

Topline Heating & Air
Sam Matsuk
1103 Ranck Mill Road
Lancaster, PA 17602
Phone: (717) 628-6825
Business Activities: Heating & Cooling
Email: info@toplineair.com

Membership Renewals

Thank you for your continued commitment to the industry!

Abel Construction Co., Inc.
Advanced Trim & Kitchens
Andersen Windows, Inc.
Associated Insurance Management, Inc.
Bareville Kitchens & Design
Barley Snyder
Brentwood Builders, Inc.
Brown Schultz Sheridan & Fritz
C. Moyer Building & Remodeling, Inc.
CB Burkholder, Inc.
CCS Building Group
Century Home Improvements By Century Spouting, Inc.
Charter Homes & Neighborhoods
Choice Home Remodeling, Inc.
Concrete Authority
Costello Builders
Dombach Builders, Inc.
EGStoltzfus Homes, LLC
EZSolution
Fulton Bank
Garman Builders, Renovations
George J. Grove & Son, Inc.
Good Electric, LLC
Goody's Home Design, Inc.
Hajoca Corporation
Harvey Achey Construction, LLC
Heartland Builders, Inc.
Houtman Construction Management LLC
Iddings Electric Inc
J.G. Graybill Plumbing, Inc.
Kilgore Electric, Inc.
Kingsway Realty
Kreider and Diller Builders, Inc.
Lancaster County Conservation District
Lanco Mechanicals, Inc.
Lapp Electrical Service, Inc.
Leo Kob Co., Inc.
Lezzer Lumber
Magnolia Lane Properties
Martin Appliance
Martin Paving, Inc.
Martindale Propane
Martin's Flooring Inc.
McNees Wallace & Nurick LLC
Merv Miller Builder, LLC
Middle Creek Builders, Inc.
Millfield Construction Co.
Nolt Companies, LLC
Northwest Bank
Overhead Door Co. of Lancaster
Penn Stone
Precision Wall & Truss
Red Rose Cabinetry, Inc.
Rettew Associates, Inc.
RKL LLP
Rohrer's Quarry, Inc.
Russell, Krafft & Gruber
Scotty's Painting & Paper Hanging, Inc.
SDR Mechanical, Inc.
Shank Door Company
Smoker & Company LLC
Speedwell Construction
TCS Construction LLC
The Hess Agency
The Spa and Pool Place
Truist Wealth
Univest Bank and Trust Co.
Whitetail Homes
Zimmerman Exteriors, Inc.

Cancellations

All American Gutter Protection
Foggy Ridge Interiors
Kautz Construction
Mid-Atlantic Geothermal
Nolt's Propane
Quality Central Vac & Electric
Ridge Contracting Service LLC
Select Carpentry, LLC
Tom Garman with Berkshire Hathaway Homesale Realty

Sorry to see you go! We'll be here if you choose to come back.



ANNUAL

DREAM HOME

ISSUE COMING **SEPTEMBER 2022**

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95 YEARS Lezzer Lumber
2022 Pinnacle Partner

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GRMitchell BUILDING SUPPLIES & HOME CENTER
2022 Building Industry Pillar Partner

Douple Agency, Inc. Insurance
2022 Association Event Partner

JamesHardie Siding | Trim
2022 Building Connections Partner

1st MEMBERS 1st FEDERAL CREDIT UNION
2022 Industry Support Partner

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HBA
Building Industry Association of Lancaster County
CFA CONCRETE FOUNDATIONS ASSOCIATION CERTIFIED CONTRACTOR
CFA Concrete Foundations Association
NAHB National Association of Home Builders



- Flexible Design Options
- Drier Basement
- Convenient Process
- BulkTread™ Poured Steps
- Quality Workmanship

Weiler Walls inc
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Weiler Walls is here to serve the foundation needs of building professionals. Our energetic team is ready to construct your next poured wall. For foundations done right, and on time, give us a call!