

ancaster Builder

A publication of the Building Industry Association of Lancaster County



2025 Intl. Builders' Show Boasts Record Attendance

Page 7

Cover image provided by:

GRMitchell

BUILDING SUPPLIES · ARCHITECTURAL MILLWORK · CABINETRY

More info on page 4.

BIA NextGen: Future of the Building Industry
Page 9

The Power of "Upskilling" and Professional Development in the Workplace

Celebrating Lancaster County's Style, Creative Spirit and Talented Craftspeople Since 1987.



BIA Members are always welcome to discuss their projects with our editor, Suzanne Long, by calling 717-492-2585 or emailing sue@lancastercountymag.com.



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PRESIDENT'S LETTER



We have some exciting projects in the works for 2025

by Claudia Shank, McNees Wallace & Nurick

I want to start by thanking you for your continued support as we begin another year of advocating on behalf of the residential construction industry here in Lancaster County and beyond. We have some exciting projects in the works for 2025—from continuing to grow our "Building Futures" construction career fair, to undertaking a new strategic planning process, to seeking continuous improvement of staple events like the Parade of Homes. Please know that the BIA staff, Board of Directors, and Committee Members are hard at work supporting your interests and promoting your companies.

I am writing specifically to bring our 2025 BIA Raffle to your attention. If you attended the Installation Banquet in January, you heard me talk about the BIA's budget deficit and the threat that it poses to the many programs and services we offer. The deficit is a result of a confluence of factors. We have been aggressive in trimming our budget, but we need a way to generate more revenue. The BIA Raffle is one potential solution to this problem.

The goal of the raffle is to promote our member companies while raising money for the Association. This year, we will "kick-off" the sale of raffle tickets at the Parade of Homes Gala on June 13th and will draw our winner during the Building Futures event on October 16th. The winner will receive a guaranteed \$25,000 prize to put towards a home renovation, the purchase of a new home, or the purchase of supplies and materials from one of our member companies. Proceeds from the raffle will support the BIA Foundation's workforce development efforts.

While we will be working to promote the raffle to the public, we believe in the initial years we will need to rely on our members to support the raffle by purchasing tickets. If each BIA member company purchased or sold just 4 or 5 raffle tickets we would meet our 2025 goal of selling 1300 tickets.

This year I am asking you to partner with BIA to make the raffle a success. There are several ways you can assist, including buying tickets for yourself or your family and friends, or selling them to customers. If you would like more information about how your business can support our raffle, please contact Executive Officer Karen Watkins to learn more.

A successful raffle in 2025 will allow us to continue advocating for your interests and promoting your companies while keeping membership dues affordable and uniform. I thank you in advance for your support.

Claudia Shank **BIA President**



Lancaster Builder is published quarterly by the Building Industry Association of Lancaster County to provide information about the building industry and news of the BIA and its members.

SUBSCRIPTIONS

One subscription is provided annually to members (included in dues). Additional subscriptions within your company are \$35 per year through an Affiliate membership

CONTRIBUTIONS

Member articles are welcome and can be directed to the editor in writing. Opinions expressed by authors and advertisements do not necessarily reflect the policies of the BIA. The BIA reserves the right to edit all submitted materials and to determine the suitability of any ad.

POSTMASTER

Send address changes to: Lancaster Builder/BIA, 204 Butler Ave, Suite 200 Lancaster, PA 17601

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BIA OFFICERS

President: Claudia Shank

Vice President: Mike Hockenberry

Secretary: Mike Viozzi

Treasurer: Jason Gerber

Associate Vice President: Frank J. Vargish III

Immediate Past President: Kevin Kozo

Members are welcome to attend BIA Board of Directors meetings, held the third Wednesday of every month at 3:00 pm at the BIA Offices.

BIA STAFF

Executive Officer: Karen Watkins

Director of Member Services: Pauline Wilton

Administrative Coordinator: Tara Cook

BIA of Lancaster County 204 Butler Ave, Suite 200 Lancaster, PA 17601 Tel: (717) 569-2674; Fax: (717) 569-5187 E-mail: staff@lancasterbuilders.org Website: www.lancasterbuilders.org

Spring Calendar of Events

For more information on these BIA events, see page 18.			
Events			
Ma		9	BIA Happy Hour @ BierHall Brewing Company, 4:30pm
	2	1-22	PBA Committee & Board Meetings, Wilkes-Barre, PA
Ар	r	4	Parade of Homes Final Entry Deadline
	1	6	BIA Happy Hour @ Funck's Restaurant, 4:30pm
Ma	ay	5	Family Night Fundraiser @ Hands-on House Children's Museum, 4:30-6:30pm
		6	BIA the Whole Picture @ BIA Office, 8:00–9:00am
		8	BIA NextGen Meet-Up @ Spring House Brewing Company, 4:30pm
	2	1	Mingle at GR Mitchell, 4:00–7:00pm
Jui	n 1	3	Parade of Homes Gala at the Lancaster Country Club
	1	4-15 &	18-22 Parade of Homes Tours
	2	5	BIA Annual Golf Outings, AM & PM Fields @ Crossgates
Save The Dates / / / / /			
Au	g	1 🤛	Pillar Awards Early Bird Deadline
	2	9	Pillar Awards Final Deadline
. Oc	t 1	6	BIA Building Futures: Construction Career Day
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Photo by Jeremy Bishop on Unsplash

Cover Sponsor: GRMitchell

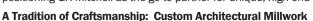
BUILDING SUPPLIES · ARCHITECTURAL MILLWORK · CABINETRY

Crafting Excellence: GR Michell's Legacy in Custom Millwork and Building Solutions

For over 50 years, GR Mitchell has been a trusted name in the local building industry. supplying builders, remodelers, and contractors with high-quality materials and expert craftsmanship. With a wide assortment of lumber and other building materials, a hardware store and 3 cabinetry design showrooms, GR Mitchell provides a complete range of solutions for professionals in residential and commercial construction.

Whether working with small remodelers or large design-build firms, GR Mitchell meets diverse project needs with customization and quality service. When the job calls

for it, builders can rely on them to deliver custom architectural millwork, positioning GR Mitchell as the go-to partner for unique, high-end projects.



The custom millwork featured on this issue's cover—a stunning front door and elegant column wraps-showcases GR Mitchell's ability to blend architectural beauty with expert craftsmanship. These pieces, designed and crafted in GR Mitchell's Refton, PA millwork shop, reflect the precision and attention to detail that builders trust for custom interior and exterior features.

Located on the same site where the company was founded, the millwork division specializes in paint-ready radius work and trim, custom windows and doors, and fully customized millwork solutions. With an expert team



and all the right tools, they handle projects of any scale-from large millwork packages to single historic reproductions. GR Mitchell ensures faster turnaround times, precise craftsmanship, and total quality control.

Beyond Materials: A Partner in Builder Success

GR Mitchell does more than supply materials-they serve as an extension of support for builders' businesses. Their website's Find a Pro tool connects homeowners with trusted contractors, creating more opportunities for builders.

They also offer training and education to keep their team and customers informed on the latest building trends and materials. And, with customized marketing support, product displays, and sales tools, GR Mitchell goes the extra mile to help contractors grow their business.

With showrooms in Willow Street, York, and Lancaster (within the Ironstone Building Materials branch), GR Mitchell remains a leading resource for quality building solutions. Visit one of their locations today and see how GR Mitchell can support your next project with expert service, premium materials, and custom millwork solutions that stand the test of time.

> For more information, call (717) 464-2999 or visit us online at grmitchell.com.



At Walz Group, our experts are ready to take your construction and financial goals to the next level.

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Who's in the News:

DM/A

DM/A Announces New Associates & Shareholders

David Miller/Associates, Inc. (DM/A), of Centerville Road, Lancaster, is pleased to announce that Todd Vaughn, Brent Detter, Charity Hain, Nick Ebersole, and Zachary Beyler have been named Associates and Shareholders in the firm.



Todd Vaughn joined the firm in 2003 and serves as a Senior Project Manager. He received a B.S. Degree in Civil Engineering Technology from Point Park University in Pittsburgh, PA.



Brent Detter, RLA, LEED GA joined the firm in 2017 and serves as a Senior Project Manager. He received a B.S. Degree in Landscape Architecture from West Virginia University in Morgantown, WV.



Charity Hain, RLA, LEED AP, SEO joined the firm in 2009 and serves as a Landscape Architect and MS4 Program Manager. She received a B.S. Degree in Landscape Architecture from Pennsylvania State University in University Park, PA.



Nick Ebersole, AICP joined the firm in 2017 and serves as a Project Manager. He received a B.A. Degree in Environmental Geography with a Minor in Land Use and Geographic Information Systems from Millersville University in Millersville, PA.



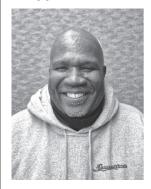
Zachary Beyler, PLS joined the firm in 2013 and serves as a Professional Land Surveyor. He received a B.S. Degree in Surveying Engineering from Pennsylvania State University in Wilkes-Barre, PA.

ABOUT DM/A

DM/A provides services to public and private sector clients in civil engineering, landscape architecture, municipal services, planning, geology, and surveying. Please visit our website at **www.dmai.com** for more information.



Lancaster Paint & Glass Co. Announces the Appointment of a Master Glazier



Lancaster Paint & Glass Co., a leading glass, mirror, and plastic provider and installer in Lancaster County, announces the appointment of **Marvin Lyons** as a Master Glazier. With over 40 years of experience in the glass industry, Marvin will play a key role at Lancaster Paint & Glass Co. Marvin brings a wealth of knowledge having previously worked in Manhattan, Baltimore, and most recently with another local glass company.

He volunteers faithfully as a chaplain at Lancaster County Prison, Youth Intervention Center, and Dove Christian Fellowship. Marvin is married with 5 children, 6 grandchildren, and 1 dog. He enjoys traveling, camping, shooting pool, Disney, and sports, and he loves spending time with his family.

Marvin is excited to join Lancaster Paint & Glass Co. and contribute to their continued success. He looks forward to applying his skills and experience and serving the customers of Lancaster Paint & Glass Co.

We welcome Marvin Lyons to our team. His experience in residential, commercial, industrial, and institutional projects will be very valuable as we continue to provide expert quality and service to Lancaster County.

Lancaster Paint & Glass Co., founded in 1884, is a Lancaster County-based company committed to our customers' glass, mirror, and plastic needs.

For more, please contact us at www.lancasterpaintandglass.com or customerservice@lancasterpaintandglass.com.



Myer Hill Consulting Is Now Myer Hill Engineering

Myer Hill Consulting is excited to announce that it is now operating under the new name, Myer Hill Engineering. This change better reflects our primary business focus of providing structural engineering services for residential and light commercial structures. We are proud to continue to offer a high level of service and engineering expertise to builders and architects for both new and remodel projects.

For more information, please visit us at **www.myerhill.com** or on Instagram **@myerhillengineering**.

MEMBER SPOTLIGHTS

Associate Spotlight:

Builders FirstSource Brian Werntz, Outside Sales Representative

When was your company started?

Builders FirstSource was founded in March 1998.

What does your company do?

Builders FirstSource, Inc is a Fortune 500 company that is a manufacturer and supplier of building materials. The company is headquartered in Irving, Texas, and is the largest supplier of building products, prefabricated



components and value-added services in the United States.

What makes your company special?

Builders FirstSource is a special company because of the depth of its resources. If you ever have any issues with your current supplier or have any questions, please feel free to reach out.

Why do you enjoy your job?

I enjoy my job at Builders FirstSource because it allows me to become a resource and help individuals and teams grow their businesses using the products and knowledge I am able to provide them with.

Why are you a member of the BIA?

Being a member of the BIA is a very beneficial networking community. It allows me the opportunity to meet and establish relationships with other members of the BIA. I have been participating on the Membership Committee to better understand the BIA and help give back.

Tell us about yourself and your family.

I was born and raised in Lancaster County. I now reside in Ephrata with my wife, Jessica and our three children: Grant (7), Charlotte (5), Sophia (5) and our dog, Jackson.

What are your hobbies?

I enjoy spending time outdoors. I have been an avid hunter and fishermen all my life and enjoy sharing these experiences with my family.

What other organizations are you a part of?

I also participate in the HBA of Chester/Delaware County and HBA of Bucks/Montgomery County.



Builder Spotlight:

High Real Estate Group Bob Fleur, VP Real Estate Development

When was your company started?

The High Companies started in 1931. High Real Estate Group was formed in 2005 to manage all the High Companies real estate assets.

What does your company do?

We develop, own, and manage multi-family communities, hotels, light industrial and retail properties in Lancaster and select locations around the country. We are currently working on a mixed-use project in Manor Township of nearly 500-acres. The project is planned to include many of our core asset classes. Since



High Real Estate does not have homebuilding as a core asset, we are exploring opportunities to partner with local, regional, and national homebuilders who share our vison for the project to sell and build the homes.

What makes your company special?

From our inception the High Companies have focused on innovation and service to their customers and serving them well. This came to be known as "The High Way". We are committed to two great tasks, Building Trustworthy Relationships and Being Innovative Leaders. This philosophy permeates everything we do, from dealings with a landowners, to our interactions with stakeholders on the projects we develop, and the appreciation we show for our co-workers and tenants.

Why do you enjoy your job?

Working in development is rewarding because when a project is complete you can be proud of the effort it took to create something new and special. Along the way, your days are never the same. One day I may need to discuss a zoning question, the next I may need to perform the financial analysis of whether a project will be viable and then work with a contractor to work to mitigate costs increases or delays in the construction of the project. There is never a dull moment.

Why are you a member of the BIA?

I believe it is important to be fully engaged in the industry you work in and to help create a positive perception of that industry. The BIA is an organization that touches the lives of the Lancaster residents more than most people would imagine. It helps support local businesses by creating an avenue to connect contractors, builders, and developers. It supports state and local efforts to create fair and affordable housing through a sharing of ideas and educating legislators on what regulations cause increases in the cost of the homes. Finally, the BIA allows builders and contractors in the residential industry to share ideas and efficiencies to make everyone better stewards of Lancaster.

Tell us about yourself and your family.

My wife and I grew up in Northeast Philly and currently live in the suburbs of Philadelphia. We have been married for nearly 26 years. We have four wonderful children, a 23-year-old son, a 22-year-old daughter and 19-year-old twin boys, and a Portuguese Water Dog. My wife has worked as a Pediatric Occupational Therapist for over 25 years and our children have kept us busy of the years with all their sports and activities. We wouldn't change a thing if we could.

What are your hobbies?

My favorite thing to do is to watch my children compete in the sports they love. When I am not doing that, I like to play golf and swim for exercise. This year my goal is to become a lacrosse referee to give back to the sport my boys loved for all those years.

What other organizations are you a part of, if any?

I am the Immediate Past President of the HBA of Bucks and Montgomery Counties and have been a Board member for the last 10 years.

2025 International Builders' Show Boasts Record Attendance, Highlights Industry Innovation

Elizabeth Thompson, ethompson@nahb.org, AVP, Media Relations

Published Feb 27, 2025

More than 81,000 builders, remodelers, developers and other home building professionals filled the exhibit halls of the Las Vegas Convention Center as the National Association of Home Builders (NAHB) hosted the 81st NAHB International Builders' Show® (IBS), the largest annual light construction show in the world, Feb. 25-27. This marks the largest show in 17 years.

Attendees visited more than 1,800 exhibitors – including 750 new exhibitors – over 728,000 net square feet, exploring innovative building products and technology to advance the industry and enhance new homes.

"This year's show surpassed our high expectations for attendance, exhibit space and educational opportunities," said NAHB Chief Revenue Officer Geoff Cassidy. "Attendees saw the latest trends in home technology and resilience, and the latest advancements in building techniques."

"There are a lot more people here this year, and they really did a good job of organizing like-vendors together to make it easier to check out the same kind of products," said Josh Deal, a home builder at JNJ Enterprises in McKinney, Texas.

"Traffic has been incredible. We're having great conversations, and everyone's been super engaged," noted Sarah Caperton, director of siding innovation and commercialization at LP Building Products.

This year also marked the 12th anniversary of Design & Construction Week® (DCW), the co-location of IBS and the National Kitchen & Bath Association's Kitchen & Bath Industry Show. DCW drew over 124,000 attendees, and nearly 2,500 exhibitors occupied over 1.2 million net square feet of indoor and outdoor exhibits.

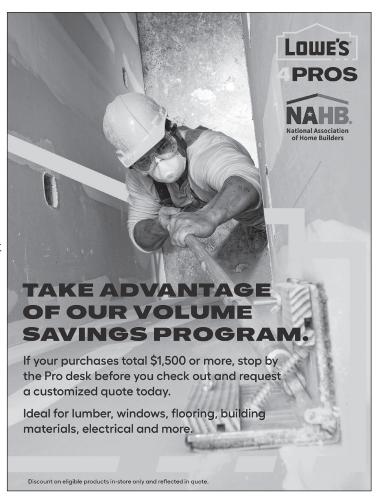
IBS attendees enhanced their industry knowledge by attending any of more than 120 education sessions led by experts on a wide range of industry topics, including artificial intelligence, building technology, research and trends. Two demo zones featured live demonstrations of trending topics in residential construction, allowing building professionals to learn best practices for building more durable, efficient, higher-quality homes.

Attendees also took advantage of numerous networking events throughout the week and visited The New American Home™ that showcased cutting-edge building techniques, high-performance design, and the latest

products and trends.

"There was so much to see and do, but the education was especially valuable. Each session had several really good nuggets of information that you can take and apply to different markets," said first-time IBS attendee Ryan Darmetko, sales manager at Eastwood Homes in Charlotte, N.C. "We knew the show was going to be big and busy, but it was all very well organized and 100% worth the investment of coming."

Next year, DCW will take place in Orlando, Feb. 17-19.





2025 **Building Industry Association** PILLAR AWARDS

Entry Deadlines:

Save the Date: November 20, 2025 Pillar Award Winners Announced

Early Bird Deadline: August 1, 2025

First Entry: \$345

Each Additional Entry: \$295

Final Deadline: August 29, 2025

First Entry: \$395

Each Additional Entry: \$345







Best Logo Best Social Media

Campaign Best Print Ad

Best Showroom

Marketing Professional of the Year Best Website Project Manager of the Year

Sales Person of the Year

Accountant of the Year

Attorney of the Year

Remodeling Project Achievement Awards

Landscape/Hardscape Project Addition

Basement Remodel Outdoor Living Project Bathroom Remodel Restoration Project

Commercial Project Senior Living/Aging-in-Place

Specialty Project Exterior Project

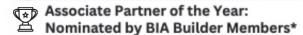
Interior Project Whole House Remodel

Kitchen Remodel

Company Achievement Awards

Professional Achievement Awards

Builder Company of the Year Community Impact Award Remodeling Company of the Year Supply Company of the Year



*Builder Members who submit a Pillar Award Entry can nominate an Associate Member for the Associate Partner Award. The nominated company will be responsible for completing the entry form. All nominees and the winner will be announced at the Pillar Awards Reception. There is no fee charged for the nomination and entry.

Questions: Contact staff@lancasterbuilders.org



Introducing <u>BIA NextGen</u>: The Future of the Building Industry

The Building Industry Association (BIA) is excited to announce the launch of **BIA NextGen**, a dynamic new group dedicated to supporting and empowering young professionals in the building industry. BIA NextGen will provide opportunities for networking, mentorship, professional development, and industry engagement.

As the construction and homebuilding industry continues to evolve, fostering the next generation of professionals is more important than ever. BIA NextGen aims to bridge the gap between established industry leaders and emerging talent by offering exclusive events, educational sessions, and networking opportunities.

BIA NextGen Initiatives:

Networking: Connect with like-minded professionals, mentors, and industry leaders.

Education & Growth: Gain insights into industry trends, best practices, and leadership development.

Mentorship: Learn from experienced professionals and offer guidance to students interested in the industry.

We want to hear from you!

Your input is essential as we build this group. What would you like to see from BIA NextGen? Which topics, events, or initiatives would be most valuable to you? Let us know so we can shape this group to best serve the needs of young professionals in our industry. Join us at the BIA NextGen Meet-Up on May 8 to share your thoughts and ideas.

Please share this with your company's young professionals and encourage them to get involved. Together, we can create a strong, connected, and engaged next generation of industry leaders.

If you're interested in joining this exciting new movement, email staff@lancasterbuilders.org or contact a NextGen Steering Committee Member.

Join us in shaping the future of the building industry—BIA NextGen Starts Now!

Come to the **BIA NextGen Meet-Up** on May 8, 4:30pm at Spring House Brewing Company, 209 Hazel St. Lancaster, PA. Registration is requested.

Special Thanks to the NextGen Steering Committee:

Dylan Campbell – Cedar Knoll Builders • **Anika Monteforte** – GR Mitchell • **Evan Rineer** – Cosentino **Conor Surgeoner** – Hyland Engineering • **Brian Werntz** – Builders FirstSource



BIA 2025 AM&PN **Golf Outings**

Wednesday, June 25th Crossgates Golf Club

AM FIELD

Registration - 6:30 am AM Shotgun Start - 7:00 am Includes Coffee/Pastries, post play lunch with both AM and PM golfers and AM Field Awards.

LUNCH

11:30 am -12:30 pm

PM FIELD

Registration - 12:30 pm PM Shotgun Start - 1:00 pm Includes lunch with both AM and PM golfers, post play Happy Hour and PM Field Awards.

GOLFERS, SIGN UP NOW!

AM Field Registration - \$150.00 per golfer PM Field Registration - \$175.00 per golfer

Don't Pass Up a Great Opportunity!

Sponsorships get your name in front of hundreds of industry professionals!

Tournament Sponsor, both AM and PM fields - \$3,000

Lunch Sponsors (1 Available) - \$1,250

Lunch Keg Sponsor (1 Available) - \$950

Beverage Hole Sponsor (4 Available) - \$750 both fields 2 SOLD

Premium Contest Hole Sponsor (4 Available) - \$500 both fields 1 SOLD

Standard Hole Sponsor for both fields - \$250

Foursome & Standard Hole Sponsor Combo (save \$50) - \$800 AM Field, \$900 PM Field

Mulligan Sponsor - \$400 both fields

Bag of Tricks Sponsor - \$400 both fields

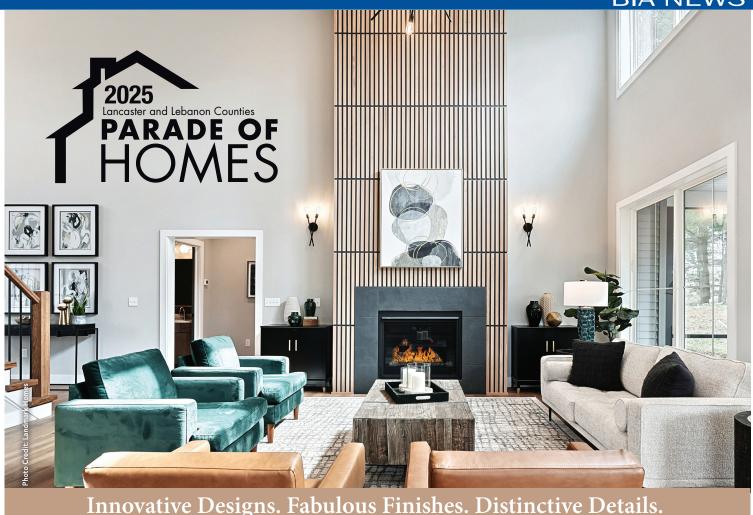
AM Field Coffee & Pastries Sponsor - \$750

PM Beer & Snacks Sponsor - \$950

Contact Tara@lancasterbuilders.org today for more information.

Enjoy a morning OR afternoon on the links with your employees, customers, BIA peers, and community leaders while supporting the industry and building relationships!





BUILDERS: DON'T MISS THIS!

Take advantage of this excellent membership benefit!

We have an extensive marketing plan which includes: television commercials, billboards, our dedicated Parade website, magazine ads, online and social media promotion, direct mailing of 100,000+ Parade of Homes guidebooks, and more!

For over 30 years, the BIA has produced the exciting and successful Parade of Homes, promoting you, our BIA members. We look forward to your participation in this terrific event!



Honor the 2025 Parade winners & entries at our annual Gala!

Join us at the Lancaster Country Club, June 13th at 6:30 pm. Cost: \$95 per person

Be a part of the biggest, most anticipated home event of the year!

Entry Types

New and Custom Homes, Townhomes/Duplexes, Apartments

Remodeling Projects*

Whole House Remodel, Kitchen, Bathroom, Basement, Outdoor Living Projects and more! *Remodeling Projects subject to approval on a case by case basis

Deadline & Fee

Final Deadline: April 4th — \$3,395

Contact Melanie Capanelli for more information: (717) 490-0547 or parade@lancasterbuilders.org

Sponsored by: Fulton Bank and Ferry to do mor





Family Night Fundraiser supporting the LBI Foundation



KIDS FREE!



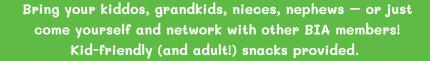


Join us for a private party at the Hands-on House Children's Museum in Lancaster – kids will explore the HOH Construction Co. exhibit we helped develop and so much more!



4:30 - 6:30 PM

SUGGESTED CONTRIBUTION \$25 PER ADULT*



*Your tax-deductable contribution allows the Lancaster
Building Industry Foundation to award scholarships and
grants to support our industry's future workforce!

To Register: Visit Lancasterbuilders.org/events OR Contact staff@lancasterbuilders.org; 717-569-2674





FREE COPY PER FAMILY!









HOLIDAY SOCIAL & SILENT AUCTION

Festive fundraising was in full swing at our BIA Holiday Social and Silent Auction on December 18th at the Hotel Rock Lititz!

Thanks to our generous bidders and auction item donors, we raised an impressive \$2,375 in auction proceeds, benefiting the **LBI Foundation**.







A special thank you to our sponsors -- we appreciate your support in making the evening a success!













Scholarships Open for Application!

Do you know of a worthy student pursuing secondary education in the trades?



The **Lancaster Building Industry Foundation** is proud to offer **LBI Foundation Scholarships**, as well as these named scholarships honoring industry leaders and memorializing esteemed members of our building community:





Phil Shatto Legacy Scholarship



Scholarships provide financial support to students pursuing secondary education in the skilled trades, ensuring a strong future workforce. By recognizing the contributions of past and present professionals, we continue their legacy while investing in the next generation of tradespeople.

Scholarship application available at: https://lancasterbuilders.org/community/foundation/.

If you know a dedicated student with a passion for the building industry, encourage them to **apply by April 30, 2025**. Together, we can honor our industry's history while cultivating the next generation of industry leaders—one scholarship at a time!

BIA NEWS

Win up to \$50,000 with a guarantee of \$25,000 towards....

Tickets: \$75 each Proceeds benefit the BIA's workforce development initiatives.







Student Made Community Projects

Giveaways for Students







Women of the BIA Education Series: Intro to Zoning and Land Development

Our 2025 BIA President, Claudia Shank, Esq. from McNees Wallace & Nurick, LLC, kicked off the BIA Building Empowerment Education Series on February 11th.

Over 40 Association Members gathered for an informative session to network and gain essential insights into zoning law and the subdivision and land development process.

Claudia touched on

- What zoning is, how it works, and how it impacts the way property is used and developed.
- Basics of the subdivision and land development process and the Pennsylvania Municipalities Planning Code.
- How the zoning hearing board process works, including the application for special exceptions and variances.
- The role of the municipal governing body in plan processing and conditional use applications.

We look forward to presenting future

Building Empowerment: Women of the BIA

Education Sessions to help you learn even more about the industry that supports your business!



HOMEOWNERS PREFER NATURAL GAS OVER ELECTRIC FOUR TO ONE.*



Natural gas saves homeowners hundreds of dollars each year while providing a cleaner fuel. Add the convenience of natural gas cooking and amenities such as a fireplace or grill, and it's easy to see homeowners' natural choice.

*Source: Customer Preference Study conducted by Woodland, O'Brien & Scott 2011 Learn more at www.ugi.com



Energy to do more

Thank you, Lezzer Lumber!







On February 13th, Lezzer Lumber invited the Building Industry Association (BIA) of Lancaster to participate in the 2025 Lancaster Pro Show. Attendees enjoyed a night filled with the latest innovations in products and materials. The BIA staff had the opportunity to share updates about the association with those who attended, including several member companies. We appreciate the chance to promote our association!

BIA Installation Reception



The Building Industry Association of Lancaster County officially installed its 2025 Board of Directors at the Annual Installation Reception on January 8, hosted at the Cork Factory Hotel. Local builders, contractors, government officials, and other BIA guests were in attendance.

BIA's Executive Officer, Karen Watkins, performed the installation duties for the BIA Officers, Directors, and Presidential Advisors. William Murry of Wm. Murry & Son, Inc. installed incoming President Claudia Shank with McNees Wallace & Nurick, LLC.

Newly installed BIA President Claudia Shank stated that she is looking beyond past years' successes to update the BIA's strategic plan. "The sustainability of our organization will be at the forefront while we continue to provide valuable networking, educational, and lobbying services to our members. We will also focus on continuing to appeal to and connect with the next generation of builders and associates.

"I know association members value the important services that the BIA provides and the role that it plays in our community. My focus is to ensure that those benefits remain for future generations, and I ask all of you as members and supporters to walk alongside the Board and staff in achieving this goal." (See more from Claudia Shank on page 3).





BIA Annual Award Recognitions



BIA BUILDING AWARD Mike Hockenberry EGStoltzfus Homes

Recognizing a member who contributes to the creation of quality homes, strengthens relationships in our local community, and provides business opportunities for those that support the industry.



BIA INDUSTRY AWARD Nate Van Name JC Snavely's & Sons

Recognizing a member who has strongly advocated for the industry position on issues that influence our members' ability to do business.



BIA ASSOCIATION AWARD Todd Shanks Douple Agency

Recognizing a member who has represented the BIA as an ambassador, volunteer, and leader promoting the association and its member companies.



BIA YOUNG PROFESSIONAL AWARD Evan Rineer Cosentino

Recognizing a young professional who demonstrates commitment and contributes to their profession and industry while representing and advocating for the BIA.



BIA PRESIDENT'S AWARD Pauline Wilton BIA of Lancaster County

Recognizing a member who stood out during the 2024 BIA President, Kevin Kozo's (Turnberry Construction Group) term.

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MYBENEFIT

THE POWER OF "UPSKILLING" AND PROFESSIONAL DEVELOPMENT IN THE WORKPLACE



Employers face numerous challenges to remain competitive and successful in today's fast-paced and evolving workplace environment. One method of establishing an essential edge is through upskilling. Upskilling is a strategy that involves investing in the development of an employee's skills and knowledge. Upskilling not only benefits employees by enhancing their professional growth but also proves to be an asset for employers by fostering a skilled, engaged, and more productive workforce.

When a company is willing to invest in employee development, it shows genuine interest in growing people and helping them succeed...on the job and in life. By investing in upskilling programs, employers enable their workforce to stay current with industry trends and advancements in technology. As employees acquire new skills and knowledge, they become more adept at their roles and develop the necessary proficiency to handle new tools and cutting-edge systems. This adaptability translates into a more agile and future-proofed organization with increased productivity and efficiency among staff. Upskilling provides a way for employees to handle complex tasks with confidence and competence, leading to higher-quality outputs and better results for the organization.

Upskilling can be a winning strategy, enriching the career prospects for employees while contributing to the long-term success and prosperity of the employer. Embracing upskilling as a fundamental aspect of talent management can position organizations for growth and excellence in today's dynamic and competitive business environment.

Investing in your employees helps attract and retain quality talent and further shows your employees you are interested in their professional and personal well-being. A competitive employee benefits portfolio is another way to invest in your employees.

MYBENEFIT ADVISOR

The Building Industry Association of Lancaster County offers members access to My Benefit Advisor as a solution for employee benefits, including voluntary offerings. For more information about My Benefit Advisor, visit our website at pbip.mybenefitadvisor.com or contact Christopher Sloane at (888) 333-7526.

PA UCC Residential Code Update Training



On January 21, the BIA held a 2021 PA UCC Residential Code Update presented by the Pennsylvania Housing Research Center (PHRC). In accordance with the requirements of Act 45 of 1999, as amended, the Pennsylvania Uniform Construction Code (UCC) Review and Advisory Council (RAC) completed the review of the 2021 I-Codes on June 13, 2024.

Attendees met at the Eden Resort, where Pam Slusser and Darrin Wright with PHRC reviewed the PA UCC update process and timeline for implementation in 2025 in a two-part program. The first session examined the implications of transitioning to 2021 ICC base codes and discussed PA legislative and RAC amendments. Part two provided an overview of the most substantial changes between the 2018 and 2021 ICC base codes for residential construction.

Important dates:

7/13/2025: Effective date of regulations. A contract signed on or after 7/13/2025 is subject to new (2021) codes.

1/12/26: Last day of the phase-in period (last day to apply for a permit under the 2018 IRC)

This QR Code will take you to the RAC Amendments:



Please go to **PHRC.psu.edu** for information on upcoming webinars and essential links to everything you need to know about these changes, including energy-related code provisions.

BIA NEWS

BIA Events

BIA HAPPY HOUR

March 19, 2025, 4:30-6:30pm

BierHall Brewing Company, 1703 New Holland Pike, Lancaster

BIA Happy Hours are a great way to network and build your connections! No registration is required. Just come and mingle!

PBA COMMITTEE & BOARD MEETINGS March 21 & 22, 2025 Wilks-Barre, PA

2025 PARADE OF HOMES FINAL DEADLINE April 4, 2025, registration fee \$3,395

BIA HAPPY HOUR

April 16, 2025, 4:30-6:30

Funck's Restaurant, 365 W Main St., Leola, PA

BIA Happy Hours are a great way to network and build your connections! No registration is required. Just come and mingle!

FAMILY NIGHT FUNDRAISER

May 5, 2025 4:30-6:30

Hands-on House Children's Museum, 721 Landis Valley Rd, Lancaster, PA 17601 Details on page 12.

BIA—THE WHOLE PICTURE

May 6, 2025, 8:00 - 9:00 am

BIA Office, 204 Butler Ave., Suite 200, Lancaster, PA 17601

Membership may be THE most important tool in your tool belt! Attend to learn what the association can offer you and your business.

Get the whole picture of what the BIA is all about:

- Association Information
- Upcoming Events
- Ways to get involved
- Member Discounts
- Networking and Targeted Marketing Opportunities
- Industry Education and MORE!

Cost: FREE but registration is required. Contact: staff@lancasterbuilders.org

BIA NextGen MEET-UP

May 8, 2025, 4:30 pm

Spring House Brewing Company, 209 Hazel St. Lancaster, PA.

If you are under 40(ish) and want to connect with peers in the building industry, please join us! Registration is requested. See Page 9.



June 14 & 15 and 18-22 Final deadline is April 4.

BUILDERS: DON'T MISS THIS!

Enter now to be a part of the biggest, most anticipated home event of the year – the Lancaster/Lebanon Parade of Homes! This event includes the **June 13th Parade of Homes Gala** held at the Lancaster Country Club.

We have an extensive marketing plan including television, magazine ads, billboards, online promotion, social media, direct mailing of the guidebook to over 100,000 people, and more. The Parade of Homes is an outstanding benefit of BIA membership; one that builders and realtors should not miss!

See page 11 for more information.

Sponsors Fulton Bank

Energy to do more

FINAL DEADLINE

April 4, 2025, registration fee \$3,395

Contact Parade Liaison Melanie Capanelli: parade@lancasterbuilders.org.

BIA MINGLE AT GR MITCHELL

May 21,2025, 4:00-7:00pm

GR Mitchell, 14 Beaver Valley Pike, Willow Street

Join us for a fun evening of networking, activities, and good food! No fee to attend, but registration is required.

2025 ANNUAL GOLF OUTINGS

Morning AND Afternoon Golf!

Crossgates, 1 Crossland Pass, Millersville, PA 17551

June 25, 2025 AM Field Shotgun start at 7:00 AM followed by lunch with all golfers and AM Awards. PM Field Begins with all players lunch then Shotgun start at 1:00 PM followed by PM Awards.

Enjoy a morning or afternoon on the links with your employees, customers, BIA peers and community leaders while supporting the industry and building relationships! See our ad on page 10. More information to come!

Cost: Registration for the AM Field - \$150.00 per golfer /

Registration for the PM Field - \$175.00 per golfer

SAVE THE DATES

2025 BIA PILLAR AWARDS EARLY BIRD DEADLINE August 1, 2025

2025 PILLAR AWARDS FINAL DEADLINE

August 29, 2025 See details on page 8.





Education



ce your career and network with your industry peers.

Live and recorded webinar courses are available through the NAHB website. Some are free and others have a cost.

To explore the offerings through NAHB, visit their website at: www.nahb.org/education-and-events/education and www.nahb.org/education-and-events/education/upcoming-webinars Currently scheduled courses are listed and there are links to their Free Webinar Replay Library, Shop Talks and more. Some resources are available to only to registered users. For yet more recourses for educational content see:

https://storefront.nahb.org/Product-Search

FREE Webinar Replay Library Explore such topics as:

Celebrate Career and Technical Education Month

Celebrate Career and Technical Education Month and learn more about the CTE talent pipeline. Learn how to tap into this critical talent pool and create experiences for students that lead to employment.

Mastering Wall Blocking Techniques for Aging in Place Home

Whether you are a builder, designer, or remodeler, this webinar will give you the knowledge to create homes that are ready for future needs. Don't miss out on the opportunity to enhance your expertise and contribute to making homes safer for all..

The 5 Pillars of Community Success

In this webinar, Jeff Shore and Mollie Elkman -- veteran IBS speakers and two of the industry's sharpest sales and marketing minds -- will discuss why some communities flourish while others struggle, and what you can do to ensure success from the start.

Unlock Your Leadership Superpowers and Build a Culture of Excellence

Join 2025 IBS speaker Cory Charles for a transformative webinar that will help you unlock your leadership potential, motivate your team and foster a culture of excellence. Gain practical tools and strategies to lead with authenticity, overcome obstacles, ad drive peak performance in any environment.

The Many Faces of HOTMA: Adapting to LIHTC Implementation **Challenges**

What are the basic HOTMA approaches adopted by states, and how can owners/agents effectively respond? If your state has fully implemented HOTMA, required you to wait, or anywhere in between, this webinar will address the best approaches to take.

Numerous additional webinars are available.





GOVERNMENT AFFAIRS



NAHB Scores Key Legal, Legislative, Regulatory and Codes Victories in 2024

A Regulatory Game Changer

• The Supreme Court issued a verdict that will significantly curtail the federal agencies' regulatory power. NAHB filed a friend-of-the court brief in the case. For home building, this means that every federal agency that builders and developers must deal with — from the U.S. Department of Housing and Urban Development, to the Environmental Protection Agency, the Department of Labor, the Occupational Safety and Health Administration, and more — will have less discretion to impose new regulations that Congress did not clearly authorize.

Waters of the U.S.

• At NAHB's urging, 27 members of Congress sent a joint letter to the Environmental Protection Agency and Army Corps of Engineers calling on the agencies to adhere to the Supreme Court's Sackett ruling pertaining to the definition of "waters of the United States" (WOTUS) under the Clean Water Act. This issue was put on full display when NAHB testified before Congress on Sept. 11 that the administration's latest WOTUS interpretation further muddied the regulatory process and exacerbated the housing affordability crisis. NAHB also filed a Freedom of Information Act (FOIA) request for records relating to the regulatory definition of WOTUS and threatened a lawsuit when the agencies did not act in a transparent manner.

Workforce/Labor

- With Congress threatening to eliminate Job Corps, NAHB played a leading role in not only saving this vital workforce development program, but also ensuring that it is fully funded. This was a key ask during the June 12 NAHB Legislative Conference.
- In a key victory for NAHB members, the Eastern District of Texas on Nov. 15 issued a nationwide injunction in a coalition lawsuit NAHB filed challenging the Department of Labor's (DOL) 2024 Overtime Rule. As a result of the ruling, the salary level for determining overtime pay eligibility for salaried employees categorized as executive, administrative or professional workers has been lowered to the pre-2024 level of \$35,568. DOL was seeking to raise the overtime threshold to \$55,068 beginning on Jan. 1, 2025, a nearly 55% increase.
- At NAHB's urging, the Senate and House introduced the bipartisan CONSTRUCTS Act, legislation specifically geared to ease the labor shortage in the housing industry by creating a new grant program to fund residential housing construction education and skills training programs at community colleges and career and technical education schools.

Transformers

• The Department of Energy issued a final energy efficiency rule for distribution transformers that explicitly heeded NAHB's call to ensure that it would not impede the production of badly needed transformers.

Codes

 NAHB continues to pursue legislative and regulatory solutions to prevent a rule that sets the 2021 International Energy Conservation Code (IECC) as the minimum energy standard for U.S. Department of Housing and Urban Development- and U.S. Department of Agriculture-financed new construction housing. On June 27, a House panel approved language that would prevent HUD from using federal funds to implement this rule – which is exactly what NAHB members sought in meetings with their lawmakers during the Legislative Conference. The same day, 39 lawmakers introduced a Congressional Review Act resolution of disapproval (H.J. Res. 170) to allow Congress to overturn this harmful energy codes rule.

- NAHB worked diligently to ensure the 2024 IECC features more flexibility for builders. The 2024 IECC will save builders money through more cost-effective insulation requirements. In another cost-saving measure, the electrification-ready provisions were moved to appendices.
- NAHB and the Rhode Island Builders Association have partnered to use a \$1.6 million grant from the U.S. Department of Energy to provide energy code training and educational resources to building inspectors, designers, home builders and construction trades professionals in the state. The new state code is based on the 2024 IECC.
- NAHB worked on the ASHRAE 90.1 committee to ensure that insulation and building tightness provisions for multifamily buildings remain cost-effective.
- NAHB played a key role in preventing new requirements in the International Residential Code that would force builders to hire mechanical engineers to design HVAC systems with the new A2L refrigerants for each home.
- NAHB was instrumental in defeating an International Fire Code proposal that would have required fuel gas detection systems be installed in all multifamily buildings.

Tax Policy

- With the expiration of the Tax Cuts and Jobs Act set for the end of 2025, NAHB is already laying out a strategy to fight for our priorities.
 NAHB engaged its members through a series of listening sessions to see which benefits were most important to advocate for in the year ahead.
- In early 2024, the House approved a tax package that would strengthen the Low-Income Housing Tax Credit, extend the 100% bonus depreciation, expand Section 179 expensing and increase the threshold for information reporting on Forms 1099-NEC and 1099-MISC. The bill did not pass the Senate.

Permitting Roadblocks

• The House approved NAHB-supported legislation that would reform and expedite the federal permitting process for home building and development projects.

Impact Fees

• In a major win for builders and developers, the Supreme Court ruled that legislation does not protect improper impact fees. NAHB and the California Building Industry Association submitted amicus briefs in the case supporting the home owner.

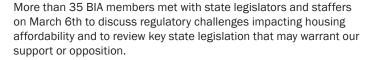


GOVERNMENT AFFAIRS

2025 Annual BIA Legislative Roundtable Breakfast







PA House Representatives Bryan Cutler, Keith Greiner, Tom Jones, Brett Miller, Nikki Rivera, and Dave Zimmerman attended, along with Dan Bost, staffer to Senator Chris Gebhard. This annual event provides an invaluable opportunity for industry professionals to engage directly with policymakers on pressing issues affecting new home construction.

Key topics of discussion included:

- · Riparian buffer protection
- · Anti-indemnification in construction contracts
- Inclusionary housing policies
- Housing density as a key part of farmland preservation
- Stormwater management

And always top of mind-

• The regulatory impact on new home prices.











BIA industry professionals remain committed to serving as a resource to state legislators in shaping sound housing policy. We appreciate all who attended and look forward to continuing these critical conversations to advocate for policies that support housing affordability and economic growth in Pennsylvania.

Thank you to our BIA Advocacy Partners











Secretary of Housing and Urban Development (HUD) Working to Reduce Regulatory Burdens On Housing

Secretary of Housing and Urban Development (HUD) Scott Turner said on February 27, 2025 he would work to reduce regulatory burdens to ease America's housing affordability crisis and help builders to construct more attainable, affordable housing the nation sorely needs.

In one of his first official speaking engagements after being sworn in as HUD secretary earlier this month, Turner addressed the National Association of Home Builders (NAHB) Leadership Council, which met in Las Vegas in conjunction with the 2025 International Builders' Show (IBS).

"A home is more than four walls. It's the foundation of a thriving community," said Turner. "To decrease the cost and increase the supply of affordable housing, we will terminate these unnecessary, ineffective and costly regulations."

Turner pledged to work with home builders and all interested stakeholders to find long-term solutions that make homes more affordable, spur business creation and create economic opportunity for all Americans.

"It's time we unleash the power of the private sector and the free market to build our way out of the housing affordability crisis," said Turner. "We

are going back to the drawing board to restore efficiency at HUD."

The HUD secretary further emphasized that as part of this process, "the foundation of a stable fiscal house is regulatory reform. At HUD, we are taking inventory and terminating all cumbersome regulations that make it harder for individuals and families to realize the American Dream of homeownership."

After addressing the NAHB Leadership Council, Turner participated in the IBS by touring the latest building products and innovations on the exhibit floor.



Published Feb 27, 2025, Elizabeth Thompson ethompson@nahb.org AVP, Media Relations

MEMBERSHIP



Industry Association New Members of Langaster County

Join us in welcoming these companies into the BIA, and in thanking our recruiters!

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Capstone Design + Build **Jason Binkley**

214 W. Grant St. Lancaster, PA 17603 Phone: (717) 200-3444

Business Activities: Builder-Single Family Email: jb@capstonedesignbuild.com

Hammer Creek Renovations

Fred Heim

28 E 28th Division Highway Lititz, PA 17543 Phone: (717) 572-2849

Business Activities: Remodeling Contractor Email: fheim@hammercreekco.com

NVR, Inc. dba Ryan Homes **Dave Collins**

200 North Warner Rd. King of Prussia, PA 19406 Phone: (302) 264-0882

Business Activities: Builder-Single Family

Email: dcollins@nvrinc.com

ASSOCIATES

F&M Trust

Richard Scott

4050 Crums Mill Rd. Harrisburg, PA 17112 Phone: (717) 264-6116

Business Activities: Banking & Lending Services Email: Richard.scott@f-mtrust.com

Zimmerman Exteriors

Laurie Witwer

501 Alexander Drive, Ste. 200 Ephrata, PA 17522 Phone: (717) 208-1913

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Thank you for your continued commitment to the industry!

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Sorry to see you go! We'll be here if you choose to come back.

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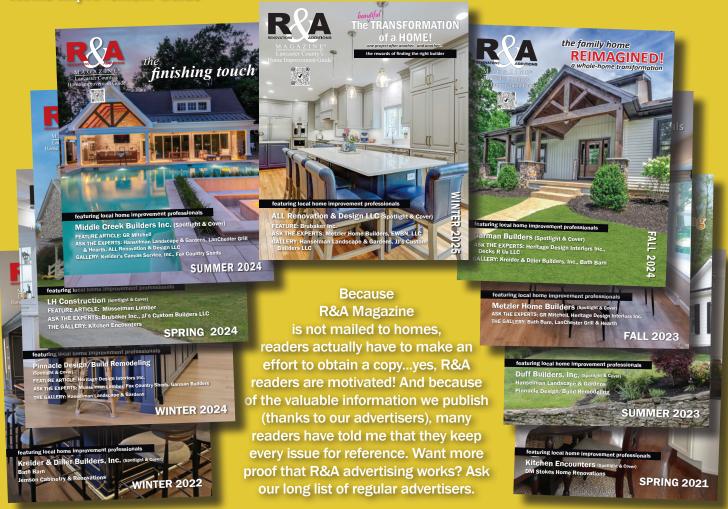
teaming with you

in stimulating Lancaster County's home improvement industry

since 2007

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Whether you are a home improvement professional, a supplier, or a home service tech company, if your business is in Lancaster County and you advertise, why wouldn't you want to be part of the only publication in the area dedicated exclusively to promoting your industry? Together, let's continue to stimulate the local home improvement market!

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